

## TS Lombard COVID-19 crisis roadmap. For more details <u>see our primer</u>

		Market	Economics	Policy responses	COVID-19	Comments / Signposts
Phase 1 - the shock	Market capitulation, policy triage	High volatility, even in safe havens; abnormal correlations (e.g. gold, stocks and bonds all co-moving), low liquidity and extreme sell-offs in some assets	spending halt; lower equity markets drag down consumer confidence	Liquidity provision through rate cuts and ensuring financial plumbing is not blocked, including asset purchases, loans and swap lines	Spread of the virus widens and new infections count keeps accelerating	This stage is asynchronous - some markets are already primed for recovery (mostly in Asia); US market still coming to terms with the shock
Phase 1 -		(mostly in Asia); US market still	Economic data lag the market in this stage, but risks are to the downside as better-than-expected data will be dismissed but worse-than-expected will be evidence of a deeper slowdown		Lockdowns and stringent restrictions begin to arrest the pace of growth	To know when this phase is coming to an end look for falling correlations (esp gold/stocks and stocks/oi), falling volatility and a reversion of the VIX curve
Phase 2 - the consequences	Second-round effects	Credit spreads and outright corporate bonds hit hardest; earnings expectations continue to decline	Capex and hiring halt, u/e rises rapidly	Fiscal stimulus to take corporate loan losses/risk on to govt balance sheet and replace lost income for individuals		A lot of Phase 2 effects are now independent of the virus - the original shock was sufficient to trigger these consequences
	False dawn	Govt announcements support markets but while the growth outlook remains weak and there is no investment, bounces are dead cats. (Centrally-controlled China could be the exception, where investment will be running apace by this point)			Dip in pace of infection as quarantine and distancing measures "work" but risk of a rise again as people and/or authorities get too confident too fast and begin ignoring/easing advice	An upward-slopng yield curve is essential to mitigate tight-lending conditions risk, but also a backstop to encourage credit growth to re-start
	Third-round effects	,	tripping even otherwise viable	Fiscal policy needed to provide more direct support for specific sectors (e.g. airlines) and/or businesses	No all-clear signal as social distancing measures remain in place to a greater or lesser extent	Stocks volatility should have declined now and valuations (and EPS expectations) should reflect the reality of a sharp earnings decline
	Real consolidation	Equity markets find a low as US investors move towards the "depression" stage of the cycle; earnings revisions start to improve, correlations closer to "normal" and safe haven volatility falls	Economic data begin to normalise (vs. expectations), default rates fall		But a peak in fatality rate is a signal that the virus is at least under control and a slowdown in infection rate reduces fear factor	Phase 3 can start only when the virus is under control - falling fatality rates, falling infection rates and successful mitigation policies are necessary precursors
- post-virus	Recovery		confidence-led and employment-led; inventory rebuilds lead the start of industrial activity - and pent-up capex,	Monetary policymakers begin to remove some backstops and unwind some stimulus but fiscal policy continues to lead with stimulus and spending	Korean-style test-and-track implemented in most countries to enable control and minimize risk of further countrywide shutdowns	Look for improving hiring and capex intentions to signal the economy is starting to pick up, US Redbook sales should also indicate a shift away from discount stores/staples
Phase 3 - I	Post-virus outlook: Global Fractures	Fed finds itself as the global lender of first resort; after centralizing its role in the dollar system, Fed cannot extract itself without causing further dollar ructions	potential growth for a while until	Japanification risk in EA and other major regions as fiscal/monetary coordination creates a large state sector and large state ownerships. What's next for central banks?	One or all of vaccines, tests and treatments are rolled out; virus still endemic but under control	