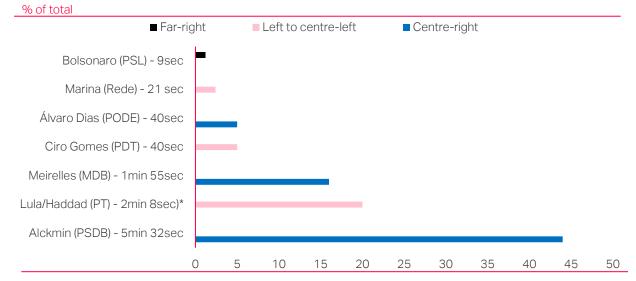


Brazil

THE ELECTORAL CHESSBOARD, UNVEILED

Elizabeth Johnson / Grace Fan

- With the end of the party conventions, the full list of candidates and VP running mates for the wide-open October presidential race has finally firmed up
- Notwithstanding ardent voter hopes of change, the biggest winners of the convention talks were Brazil's two dominant parties of yore: the PSDB and the PT
- Former President Lula's PT has inched closer to the runoff round after enacting Phase 1 of its Plan B and isolating leftist rival Ciro Gomes as a result
- Market-friendly Geraldo Alckmin (PSDB) has selected a female, conservative senator as his VP pick, in a tactical move to win back the south and rural voters
- After forming last-minute alliances, both former Environment Minister Marina Silva and Paraná Senator Álvaro Dias have managed to keep their bids alive
- Unable to branch out, far-right Jair Bolsonaro picked a right-wing general as his VP choice, limiting his ability to woo undecided voters but firing up his core base
- Industrial production recovered in June but unemployment remains a concern



Estimated TV/radio ad time for key presidential candidates

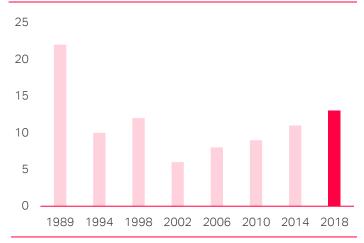
Politics

Top issues	Comment	Expected market impact	
Political parties nominate 13 presidential candidates, the most since 1989		Neutral, but the high number of candidates increases the risk of a surprise electoral result (see Table 1 on p. 4)	
Workers' Party (PT) picks Fernando Haddad as former President Lula's VP running mate		Neutral; although the market does not like Haddad, he is less dogmatic than Dilma	
Leftist Ciro Gomes fails to seal alliances save with one party, Avante	sized Brazilian Socialist Party (PSB) were dashed by	Positive, because it significantly limits Ciro's chances in the race	
Alckmin seeks to attract female voters with VP pick and to shore up southern vote	known for her conservative views and could help the	Positive, as both the female and southern votes are crucial for his odds; but his pick also pushes him to the right, polarizing his message	
After futile bid to form centrist party alliances, Bolsonaro taps a right- wing general as his running mate	invite, the far-right congressman went back to his roots when he selected General Hamilton Mourão as his VP choice – likely hindering his ability to reach	Neutral; while his odds are capped by his VP pick and his 1% share of TV ad time, voter apathy helps him	
Marina Silva and Álvaro Dias pull off 11 th hour alliances	alliance with the Green Party, while Paraná Senator Dias has allied with 3 small parties. While outgunned	Neutral, as both are market-friendly but face visible hurdles ahead of the first round	
Lula requests delay in his habeas corpus case at top court (STF)	any possibility the STF may rule him ineligible to run	Neutral, but if Lula were to be freed from prison it would be negative	

Economics

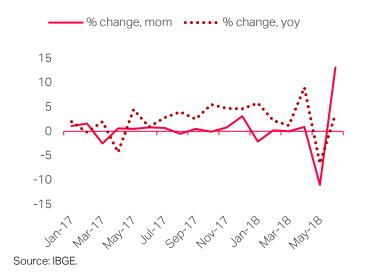
Top issues	Comment	Expected market impact	
Industrial output rebounds in June after plummeting in May	After plunging in May because of the <u>11-day</u> <u>truckers' strike</u> , industrial output jumped 13.1% mom in June, but fell 2.5% yoy in Q2.	Negative (Chart 3), as the results were slightly worse than expected	
Domestic auto sales and output rise in July but exports plunge	Despite a 17.7% yoy rise in domestic sales and 9.3% yoy increase in output, auto exports fell 21% yoy in July, hurt by the Argentine crisis (Charts 4-5).	Neutral, as overall July exports still rose, but the Argentina crisis will weigh on auto output in H2	
Unemployment dips to 12.4% in Jun, -0.3pp mom and -0.6pp yoy as workers stop job search		Negative (Chart 6), as this will erode consumer spending and push up voter anger	

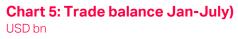
Chart 1: Number of presidential candidates in recent Brazilian elections

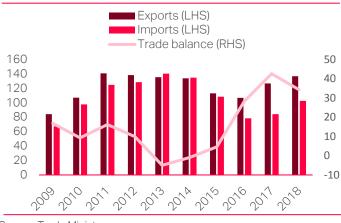


Source: Poder360.

Chart 3: Industrial output



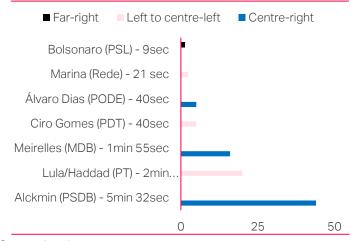




Source: Trade Ministry.

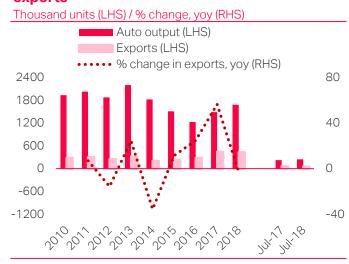
Chart 2: Estimated TV/radio ad time for key presidential candidates

% of total



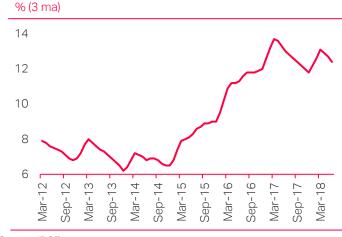
Sources: Local press reports.

Chart 4: Jan-July car production and exports



Source: ANFAVEA.

Chart 6: Unemployment rate



Source: IBGE.



Table 1: Presidential candidates nominated in the party conventions,
their running mates and key political alliances forged

Key candidates	Allied parties	Vice-presidential nominee	Estimated TV/radio ad time (% of total)	Political ideology
Geraldo Alckmin (PSDB)	DEM, PP, PR, PSD, PRB, Solidariedade, PTB, PPS	Rio Grande do Sul Senator Ana Amélia (PP)	44	Centre-right
Lula (PT)*	PCdoB, PCO, PROS	Fernando Haddad (PT)*	20	Centre-left
Henrique Meirelles (MDB)	PHS	Germano Rigotto (MDB)	16	Centre-right
Ciro Gomes (PDT)	Avante	Tocantins Senator (and former Agriculture Minister) Kátia Abreu (PDT)	5	Swings between hard and centre-left
Álvaro Dias (PODE)	PSC, PTC, PRP	Paulo Rabello de Castro (PSC)	5	Centre to centre-right
Marina Silva (Rede)	PV	Former PV presidential candidate Eduardo Jorge (PV)	2.4	Centre-left
Guilherme Boulos (PSOL)	PCB	Sônia Guajajara (PSOL)	2	Far left
Bolsonaro (PSL)	PRTB	General Hamilton Mourão (PRTB)	1.2	Far right
Other candidates	1			
Vera Lúcia (PSTU)	None	Hertz Dias (PSTU)		Far left
Eymael (DC)	None	Pastor Helvio Costa (DC)		Centrist
João Goulart Filho (PPL)	None	Léo Alves (PPL)	Roughly	Left
Cabo Daciolo (Patriota)	None	Suelene Balduino Nascimento (Patriota)	1% apiece	Formerly left, now right
João Amôedo (NOVO)	None	Christian Lohbauer (NOVO)		Right

*If Lula, as expected, is found ineligible to run for public office, former São Paulo Mayor Haddad would replace him as the PT presidential nominee and Manuela D'Ávila of the Brazilian Communist Party (PCdoB) would become Haddad's running mate.

Sources: Local press reports.

Authors



Elizabeth Johnson Managing Director, Brazil Research



Grace Fan Senior Director, Latin America Research