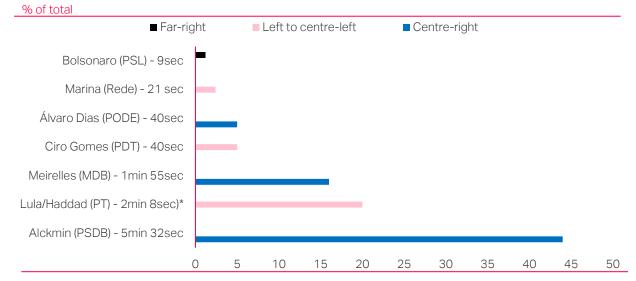


Brazil

# THE ELECTORAL CHESSBOARD, UNVEILED

Elizabeth Johnson / Grace Fan

- With the end of the party conventions, the full list of candidates and VP running mates for the wide-open October presidential race has finally firmed up
- Notwithstanding ardent voter hopes of change, the biggest winners of the convention talks were Brazil's two dominant parties of yore: the PSDB and the PT
- Former President Lula's PT has inched closer to the runoff round after enacting Phase 1 of its Plan B and isolating leftist rival Ciro Gomes as a result
- Market-friendly Geraldo Alckmin (PSDB) has selected a female, conservative senator as his VP pick, in a tactical move to win back the south and rural voters
- After forming last-minute alliances, both former Environment Minister Marina Silva and Paraná Senator Álvaro Dias have managed to keep their bids alive
- Unable to branch out, far-right Jair Bolsonaro picked a right-wing general as his VP choice, limiting his ability to woo undecided voters but firing up his core base
- Industrial production recovered in June but unemployment remains a concern



#### Estimated TV/radio ad time for key presidential candidates

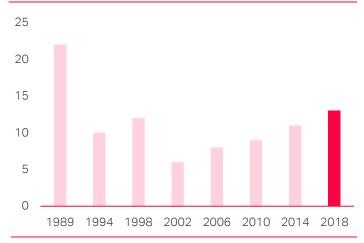
### **Politics**

| Top issues  | Comment  | Expected market<br>impact  |  |
|---|--|--|--|
| Political parties<br>nominate 13<br>presidential candidates,<br>the most since 1989                                     |  | Neutral, but the high<br>number of candidates<br>increases the risk of a<br>surprise electoral result<br>(see Table 1 on p. 4)                             |  |
| Workers' Party (PT)<br>picks Fernando Haddad<br>as former President<br>Lula's VP running mate                           |  | Neutral; although the<br>market does not like<br>Haddad, he is less<br>dogmatic than Dilma   |  |
| Leftist Ciro Gomes fails<br>to seal alliances save<br>with one party, Avante  | sized Brazilian Socialist Party (PSB) were dashed by   | Positive, because it<br>significantly limits Ciro's<br>chances in the race   |  |
| Alckmin seeks to<br>attract female voters<br>with VP pick and to<br>shore up southern vote                              | known for her conservative views and could help the  | Positive, as both the<br>female and southern<br>votes are crucial for his<br>odds; but his pick also<br>pushes him to the right,<br>polarizing his message |  |
| After futile bid to form<br>centrist party alliances,<br>Bolsonaro taps a right-<br>wing general as his<br>running mate | invite, the far-right congressman went back to his<br>roots when he selected General Hamilton Mourão as<br>his VP choice – likely hindering his ability to reach | Neutral; while his odds<br>are capped by his VP<br>pick and his 1% share<br>of TV ad time, voter<br>apathy helps him                                       |  |
| Marina Silva and Álvaro<br>Dias pull off 11 <sup>th</sup> hour<br>alliances   | alliance with the Green Party, while Paraná Senator<br>Dias has allied with 3 small parties. While outgunned   | Neutral, as both are<br>market-friendly but face<br>visible hurdles ahead of<br>the first round  |  |
| Lula requests delay in<br>his habeas corpus case<br>at top court (STF)  | any possibility the STF may rule him ineligible to run   | Neutral, but if Lula were<br>to be freed from prison<br>it would be negative   |  |

### **Economics**

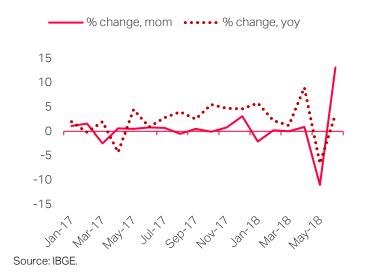
| Top issues   | Comment  | Expected market impact   |  |
|--|--|--|--|
| Industrial output<br>rebounds in June after<br>plummeting in May                                 | After plunging in May because of the <u>11-day</u><br><u>truckers' strike</u> , industrial output jumped<br>13.1% mom in June, but fell 2.5% yoy in Q2.            | Negative (Chart 3), as the<br>results were slightly worse<br>than expected                                     |  |
| Domestic auto sales<br>and output rise in July<br>but exports plunge                             | Despite a 17.7% yoy rise in domestic sales<br>and 9.3% yoy increase in output, auto<br>exports fell 21% yoy in July, hurt by the<br>Argentine crisis (Charts 4-5). | Neutral, as overall July exports<br>still rose, but the Argentina<br>crisis will weigh on auto output<br>in H2 |  |
| Unemployment dips to<br>12.4% in Jun, -0.3pp<br>mom and -0.6pp yoy as<br>workers stop job search |  | Negative (Chart 6), as this will<br>erode consumer spending and<br>push up voter anger                         |  |

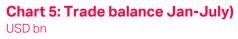
# Chart 1: Number of presidential candidates in recent Brazilian elections

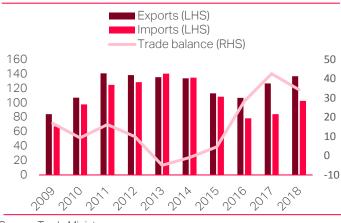


Source: Poder360.

#### **Chart 3: Industrial output**



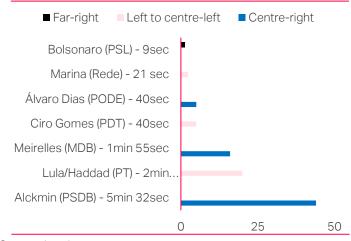




Source: Trade Ministry.

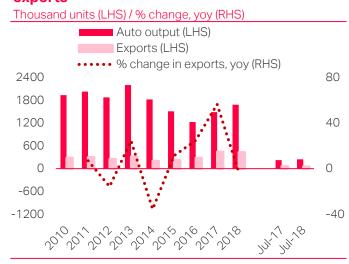
### Chart 2: Estimated TV/radio ad time for key presidential candidates

% of total



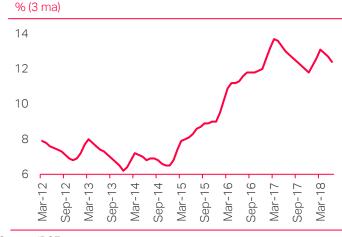
Sources: Local press reports.

# Chart 4: Jan-July car production and exports



Source: ANFAVEA.

#### Chart 6: Unemployment rate



Source: IBGE.



| Table 1: Presidential candidates nominated in the party conventions, |
|--|
| their running mates and key political alliances forged               |

| Key candidates           | Allied parties                                       | Vice-presidential<br>nominee  | Estimated<br>TV/radio ad<br>time (% of<br>total) | Political<br>ideology                        |
|--------------------------|--|---|--|--|
| Geraldo Alckmin (PSDB)   | DEM, PP, PR, PSD,<br>PRB, Solidariedade,<br>PTB, PPS | Rio Grande do Sul Senator<br>Ana Amélia (PP)                                | 44   | Centre-right                                 |
| Lula (PT)*               | PCdoB, PCO,<br>PROS                                  | Fernando Haddad (PT)*   | 20   | Centre-left                                  |
| Henrique Meirelles (MDB) | PHS  | Germano Rigotto (MDB)   | 16   | Centre-right                                 |
| Ciro Gomes (PDT)         | Avante   | Tocantins Senator (and<br>former Agriculture Minister)<br>Kátia Abreu (PDT) | 5  | Swings<br>between<br>hard and<br>centre-left |
| Álvaro Dias (PODE)       | PSC, PTC, PRP  | Paulo Rabello de Castro<br>(PSC)  | 5  | Centre to<br>centre-right                    |
| Marina Silva (Rede)      | PV   | Former PV presidential<br>candidate Eduardo Jorge<br>(PV)                   | 2.4  | Centre-left                                  |
| Guilherme Boulos (PSOL)  | PCB  | Sônia Guajajara (PSOL)  | 2  | Far left                                     |
| Bolsonaro (PSL)          | PRTB   | General Hamilton Mourão<br>(PRTB)   | 1.2  | Far right                                    |
| Other candidates         | 1  |   |  |  |
| Vera Lúcia (PSTU)        | None   | Hertz Dias (PSTU)   |  | Far left                                     |
| Eymael (DC)              | None   | Pastor Helvio Costa (DC)  |  | Centrist                                     |
| João Goulart Filho (PPL) | None   | Léo Alves (PPL)   | Roughly  | Left   |
| Cabo Daciolo (Patriota)  | None   | Suelene Balduino<br>Nascimento (Patriota)                                   | 1% apiece  | Formerly<br>left, now<br>right               |
| João Amôedo (NOVO)       | None   | Christian Lohbauer<br>(NOVO)  |  | Right  |

\*If Lula, as expected, is found ineligible to run for public office, former São Paulo Mayor Haddad would replace him as the PT presidential nominee and Manuela D'Ávila of the Brazilian Communist Party (PCdoB) would become Haddad's running mate.

Sources: Local press reports.

#### **Authors**



**Elizabeth Johnson** Managing Director, Brazil Research



**Grace Fan** Senior Director, Latin America Research